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October 26, 1937.

Personal and confidential

Dear Geist;

I am sending you herewith for your private and confidential information a letter which I have addressed to Gilbert. I have done this in the hope that the letter really may be helpful through giving him certain background. I am hopeful that he will not resent my writing him so fully and I think he will take it in the right spirit. Perhaps it is better that you not let him know that I have sent you a copy of this letter but it seems to me that it should be helpful to you to have it.

With regard to the supervision work to which I refer in the letter, I need not tell you that it will be advisable to go at this carefully and gradually and to build it up again in a considered and careful way. I think the men will welcome it but you know how important it is to do these things tactfully and without arousing opposition. The important thing is that we have got to build up the selfrespect and the authority of our officers at the consular establishments rather than to diminish them. You, I am sure, will know how to do this. If I can be helpful to you in any way at any time do not hesitate to let me know.

The promotion list is not out yet but we are working on it and that is a matter which need not concern you.

My wife regrets so much that she did not get to see you. With love and good wishes to you and your sister from us both,

Cordially and faithfully yours,

Raymond H. Geist, Esquire,  
American Consul,  
Berlin, Germany.

A-M:GSM:VNG

*Geist, Raymond H*