

A. G. S/27/09.

Mr. B. A. Robinson
216 High St. Boston Mass

Dear Sir -

Recd

Your letter of the 23rd inst.
I have been absent from the
City almost continuously since
the first of the month -
on Monday last I was in
Boston for several hours &
could easily have stayed
over the night to see you had
I known of your presence
in the country.

Business people in A. G.
are almost exclusively
away on their vacation
trips & nothing has been
done -

I have tried to see Major
Wilson lately but he has
also been away -
Next week I will be in Phila
& after that can come to

A. G. S. 27/09.

Mr. J. P. Jewell
3419

Boston or see you in N. Y.

I hope that your trip to
Europe was in every ^{way} suc-
cessful.

Yours sincerely,
Edmund Cramp.

Address all correspondence to the Boston Office.

Cable Address "Subtarget"

Sub-Target Gun Company

*B. Atwood Robinson, President.
Aaron F. Smith, Treasurer.
A. P. Damon, Secretary & Gen'l. Manager.
Henry C. Wilson, Consulting Engineer.*

216 High Street,

Boston, Massachusetts, U.S.A.

*Branch Offices:
1 Madison Ave., New York.
29A Charing Cross Road
London, W.C.
Shanghai, China.*

Sept. 1, 1909.

Edwin S. Cramp, Esq.,

127 East 61st St., New York, N.Y.

My dear Mr. Cramp:-

Your favor of August 27th was duly received. Since my arrival home I have been extremely busy all the time and expect to be so for some time to come. I have not seen Major Wilson, and therefore I am uninformed as to the status of affairs with relation to the proposed new company.

Without wishing to put you to any unnecessary trouble, if you think there is a possibility of carrying out the plans proposed, I should be very glad if you could make it convenient to come to Boston to discuss the matter.

I must confess that I am not nearly so keen over the matter as I was in the spring. This is not because of any falling off in the opportunities for business for the concern, for these, I consider, have increased in the mean time, but when a thing drags along as this has, one loses interest in it, and I presume that it has affected you in the same way. It is unfortunate that we lost so much time in dickering with Lee and Greenwood, and I remember that you were ready to drop them some time before I left for Europe, but I had faith in Mr. Lee's ability to bring the matter to a successful issue and there-

The Great American Experiment

By [Faint Name]

[Faint paragraph of text]

[Faint paragraph of text]

[Faint paragraph of text]

[Faint paragraph of text]

[Faint paragraph of text]

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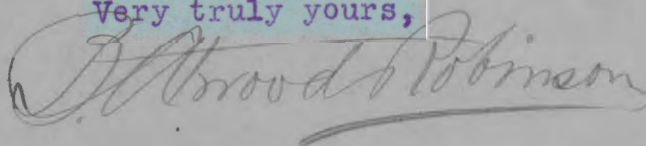
[Faint paragraph of text]

fore objected to a change at that time.

I am receiving important information from China all the time and somebody is going to make a lot of money there, and your friend Crane could be of a great deal of assistance to us if we were to start the thing.

Hoping to see you soon, I remain

Very truly yours,

A handwritten signature in cursive script, reading "Albrod Robinson". The signature is written in dark ink and is positioned below the typed phrase "Very truly yours,". The name "Albrod" is written in a larger, more prominent hand than "Robinson".

I am convinced that the only way to
 solve the problem is to make a law of money laws, and
 that the only way to make a law of money laws is to
 make a law of money laws.

However, to see to it, I remain

c

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216 High Street,

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Shanghai, China.*

Sept. 21, 1909.

Edwin S. Cramp, Esq.,
127 E. 61st St.,
New York, N. Y.

Dear Mr. Cramp:-

I am in receipt of your favor of the 18th and will be glad to see you in Boston. As you are to take the 1 P M train, you should arrive at six, and as you are to be with Mr. Strout I presume that you may be busy, but should you care to see me during the evening, I should be very glad to arrange to call on you at the University Club or have you come to the Copley Square Hotel where I reside. My telephone number at the hotel is Back Bay 43480.

I should be very glad to have a chat with you during the evening if you are not otherwise engaged, and shall be very glad to meet Mr. Strout. In any event, I shall hope to meet you on Thursday.

With kind regards, I remain

Yours very truly,

Atwood Robinson

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Ans 9/26/09



Copley Square Hotel
Boston, Mass.

Sept. 24/09.

Dear Mr. Camp:-

Either you mis-
understood me, or I you today. I
probably failed to make clear to
you that I would wait for you
at the entrance to the restaurant
at the Se. Station — not the Hotel
Essex. I waited until 12:45, when
our office telephoned that you were
at the Essex. I went over there,
but did not find you. I
hoped to hear from you during
the afternoon, failing in which
I went to the 5 o'clock train to
find you. I am very sorry
to have missed you, as there
were some things that I wished
to talk over with you. I hope

to hear from you soon. I do
not know just when I shall get
to New York, as I am extremely
busy here, but can probably
get on there when needed.

Regretting not having seen
you again, I am

Very truly yours,
Alfred Robinson

CABLE ADDRESS
CHASDALLY NEW YORK

CHARLES M. DALLY

29 BROADWAY

FOREIGN SALES AGENT
FOR
LEWIS POSITION FINDER
MODEL 1908
FOR COAST ARTILLERY SERVICE

Comp
NEW YORK June 29, 1910.

NAVAL AND
MILITARY
ORDNANCE AND
WIRELESS TELEGRAPH
APPARATUS

FOREIGN AND
DOMESTIC
SMALL ARMS AND
AMMUNITION

SPECIAL
MACHINERY
FOR ALL PURPOSES

Mr. Edwin S. Cramp,
127 East 61st Street---CITY.

My dear Mr. Cramp:-

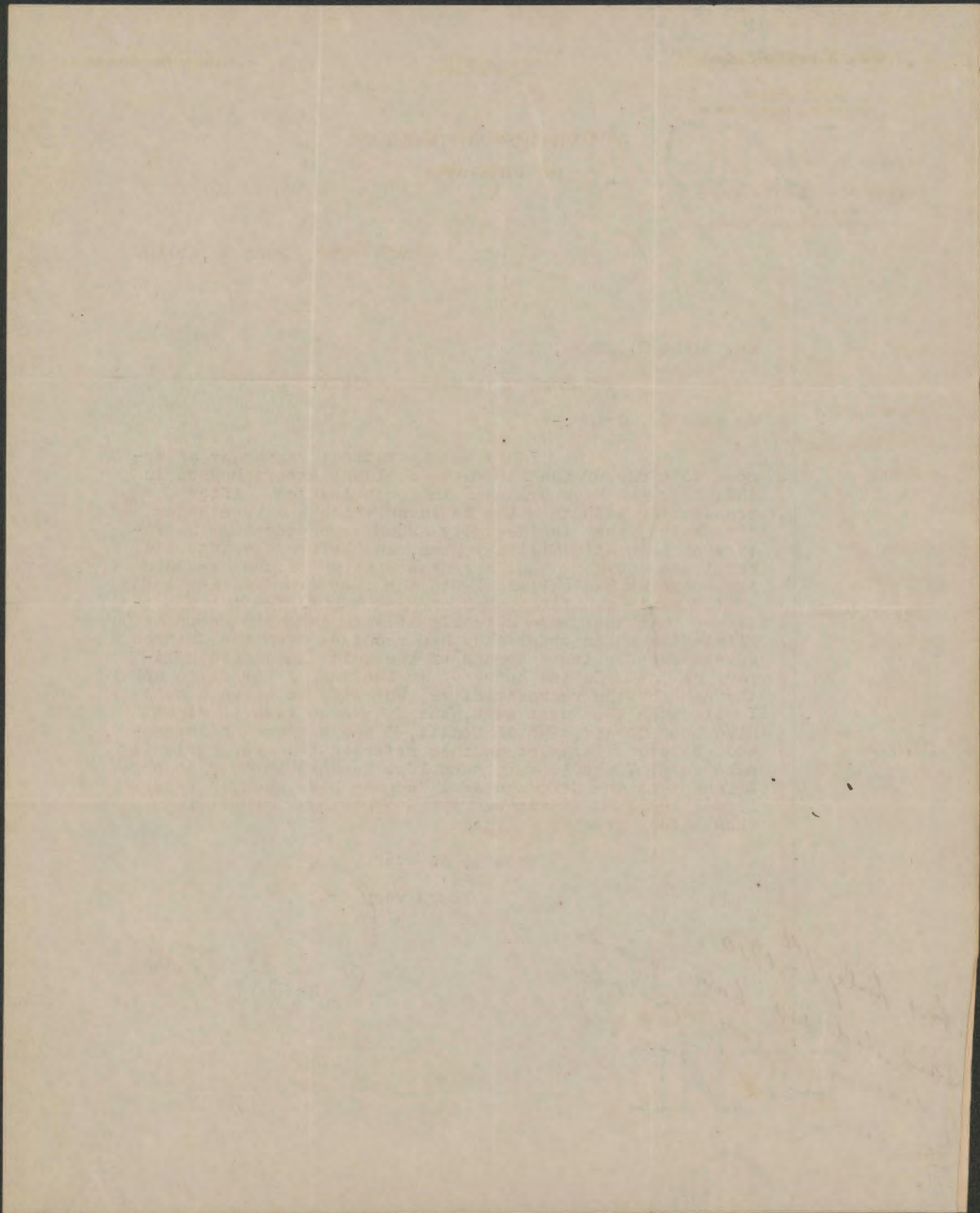
I had an appointment yesterday afternoon with one of the largest and oldest export houses in this City who have branches in South America. After transacting with them the business which had been under discussion, they incidentally asked me concerning the future of Automatic Military guns, and before the interview terminated told me that a representative of the Standard Arms Company had called within the last few days and left one of their sporting pamphlets and had incidentally mentioned that they were actually at work in their shops at Wilmington on an order they had received from the Chinese Government for ten thousand of the Smith Automatic Military rifles. In the hurry of my leaving, I forgot to ask the name of the representative, but will do so on a call I will make them next week, but I have an idea it might have been Condit, and if Condit, I would place no dependence on such statement as they referred to. For curiosity sake only, I should very much like to know whether it be a fact that the Standard Arms Company have such an order from China, and if you can procure me that information, I should feel greatly obliged.

I remain, as ever

Yours very truly,

C. M. Dally

*Ans July 1st 1910 -
said did not have means
of learning about but all
the same, did not believe it.
C.M.*



or rather agreed to modifications to the proposed contract with the S.A.C.O.

Enclosed find a letter from C. M. Dally all in line with our efforts, which letter return to me after you have read it.

He marks it "Conf." which of course it is even if you read it.

Dr. Hawton will be here this week with a perfected magneto, so he says.

Yours sincerely

Edmund S. Clump.

Come back strong & push it along.

A. T. July 1st 10

NEW YORK YACHT CLUB
37 WEST 44TH STREET

My dear Major

Your letter of the 16th ult. was received but I delayed answering owing to the uncertainty about my movements.

We have not been able to go for some time owing to negotiations in foot for renting my Newport house, but these have not materialized so far.

I hope that Mr. Wood has paid you his visit & that you have made

[Faint, illegible handwriting covering the page]

unexpected departure of Mr. Wood
on a western trip, and their
willingness to resume negotiations
upon my return, the first of
next week.

Re the letter of "futures", it is
evident Mr. Gossett has been
busy - no other comment is
necessary now. I enclose the
letter.

Will phone you next Monday.
With kindest regards, I am,

Sincerely,
H. C. Wilson.

AUTOMOBILE CLUB OF AMERICA
FIFTY-FOURTH STREET
WEST OF BROADWAY
NEW YORK

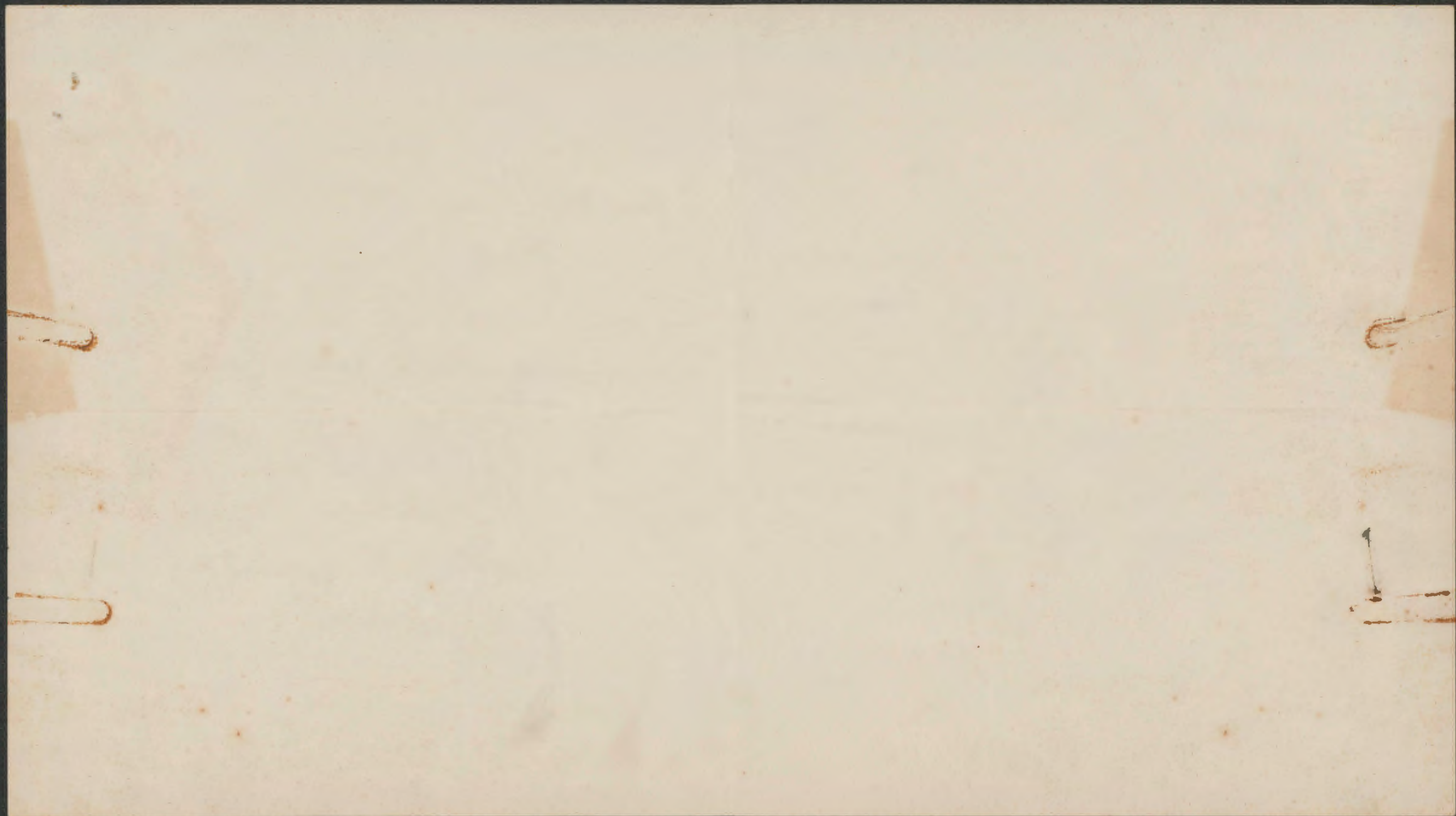
For H. G. Wright,
M. J.
7/5/10

Dear Mr. Cramb:

Acknowledging your very
happy letter of the 1st inst., with
enclosure - the letter dealing
in futures.

First of all, I sincerely
regret your inability to get away
for a visit up here, but appreciate
the many demands upon your
time.

Have had three very nice letters
from the S. A. Co., explaining the



THE WESTERN UNION TELEGRAPH COMPANY.

INCORPORATED
23,000 OFFICES IN AMERICA. CABLE SERVICE TO ALL THE WORLD.

This Company TRANSMITS and DELIVERS messages only on conditions limiting liability, which have been assented to by the sender of the following message. Errors can be guarded against only by repeating a message back to the sending station for comparison, and the Company will not hold itself liable for errors or delays in transmission or delivery of Unrepeated Messages, beyond the amount of tolls paid thereon, nor in any case where the claim is not presented in writing within sixty days after the message is filed with the Company for transmission.

This is an UNREPEATED MESSAGE, and is delivered by request of the sender, under the conditions named above.

ROBERT C. CLOWRY, President and General Manager.

RECEIVED at No. 11 North 3d Street, Harrisburg, Pa.

TELEPHONES: BELL, 4891 W. UNITED, 303.

OPEN ALL NIGHT.

44 ny. r. 14. 2.39 p.m.

sv, NEW YORK, July, 12-10.

Edwin S. Cramp,

Senate Hotel Harrisburg, Pa.

Away Wednesday. If possible make dinner engagement Thursday.

Will phone you House Wednesday evening.

H. C. Wilson.

MONEY TRANSFERRED BY TELEGRAPH.

CABLE OFFICE.

SEE OTHER SIDE FOR TELEGRAM

The Western Union Telegraph Company

THE LARGEST TELEGRAPHIC SYSTEM IN THE WORLD.
OVER ONE MILLION MILES OF WIRE IN THE UNITED STATES AND CANADA.

It has over 24,000 Telegraph Offices, including Branch Offices. It has also Direct Connection by Telegraph or Telephone with as many more remote and smaller stations, making a total list of over 50,000 in the United States, Canada and Mexico, and this number is rapidly increasing.

Seven Atlantic Cables,

Connecting North America with all points in Europe and beyond, including Two Cables of the American Telegraph and Cable Company, Four Cables of the Anglo-American Telegraph Company, and One Cable of the Direct United States Cable Co.

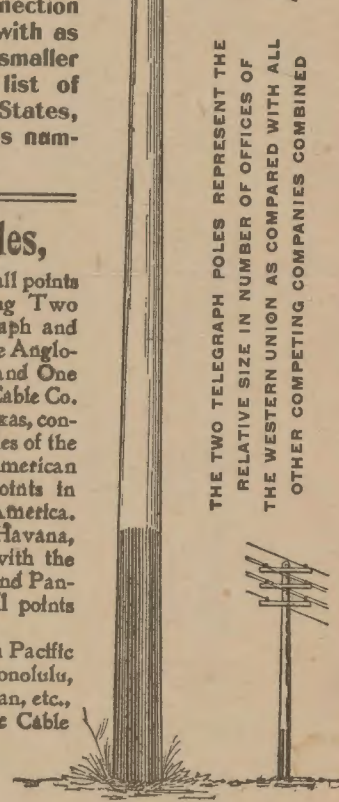
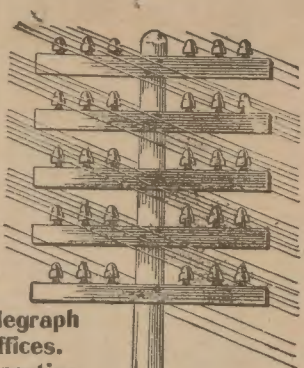
Direct Wires to Galveston, Texas, connecting at that place with the Cables of the Mexican, the Central and South American Telegraph Companies for all points in Mexico and Central and South America.

Direct Wires and Cables to Havana, Cuba, connecting at that place with the Cuba Submarine and West India and Panama Telegraph Companies for all points in the West Indies.

Connects at San Francisco with Pacific Cables to the Sandwich Islands, Honolulu, Guam, the Philippines, China, Japan, etc., and at Victoria, B. C., with Pacific Cable to Australia and New Zealand.

Connects at Seattle, Wash., with U. S. Government Lines and Cables to and in Alaska.

Exclusive connection with the Great North-Western Telegraph Co. of Canada.



THE TWO TELEGRAPH POLES REPRESENT THE RELATIVE SIZE IN NUMBER OF OFFICES OF THE WESTERN UNION AS COMPARED WITH ALL OTHER COMPETING COMPANIES COMBINED

W. U. T. CO.
24,634
OFFICES

OTHER COS.,
4,868
OFFICES.

Domestic and Foreign Money Orders by Telegraph and Cable

SEE OTHER SIDE FOR TELEGRAM

Sunday.

EDWIN S. CRAMP,
No. 127 EAST 61ST STREET,
NEW YORK CITY.

N. Y. July 24/10.

Major H. C. Wilson.
Army & Navy Club.
N. Y.

My dear Major.

I did not receive a call from you on last Thursday morning as you had promised. However, while I thank you very much for the opportunity that you offered me, to go into the willow-ware syndicate, yet I did not care to do so.

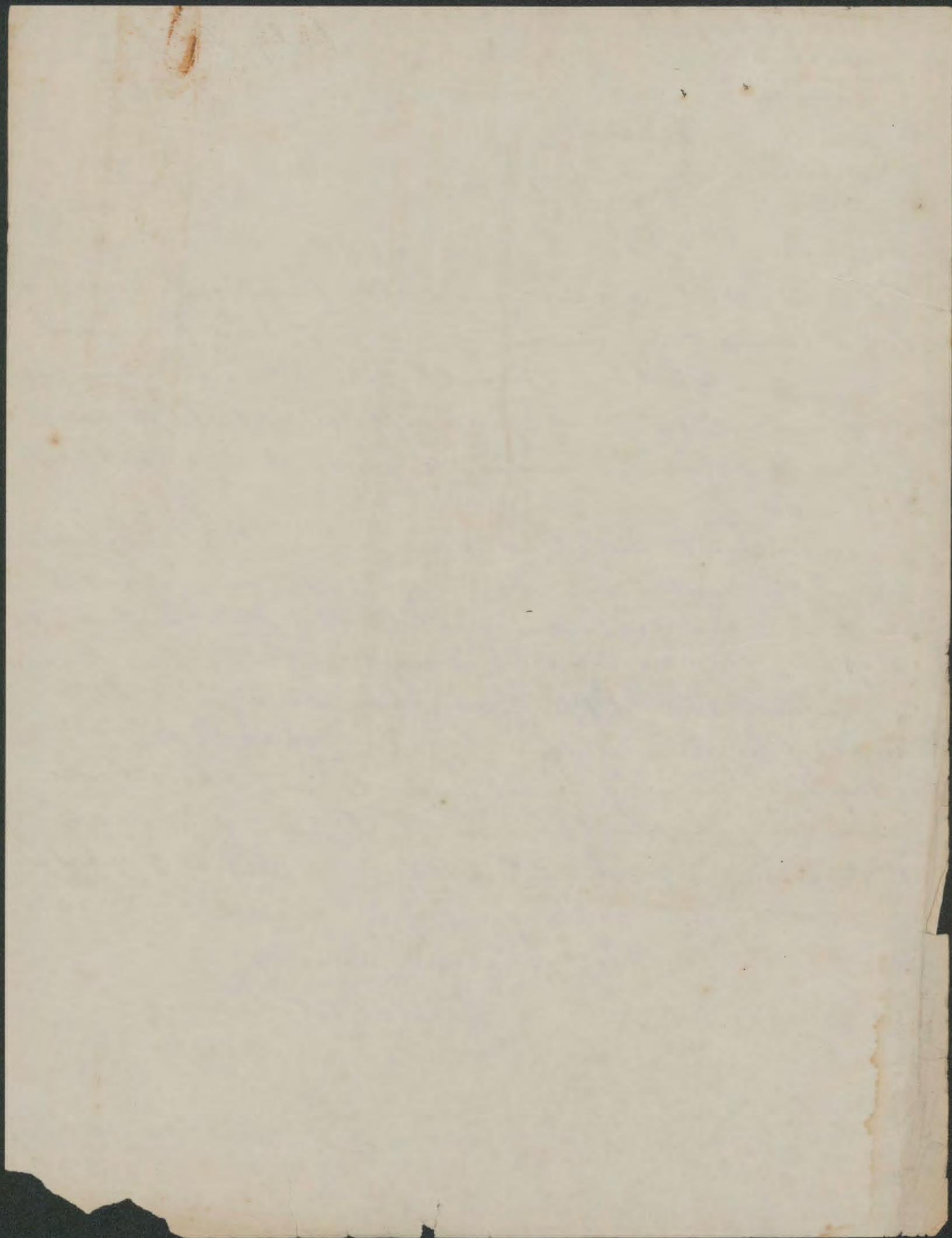
The amount involved was small, it is true, but I do not care to dissipate any money on such enterprises until the Am. Control & Supply Co. is under way. When you have corralled the rifle contract, there will be money required for legal & other expenses.

There is a very good article on the China military situation in N. Y. Sun of today 1st Column, 3 page, 3rd Section. Get it & read it.

Let me hear from you soon.

Very truly,
Yours,

Edwin S. Cramp.



A. Y. Aug 1st 10

My dear Major,

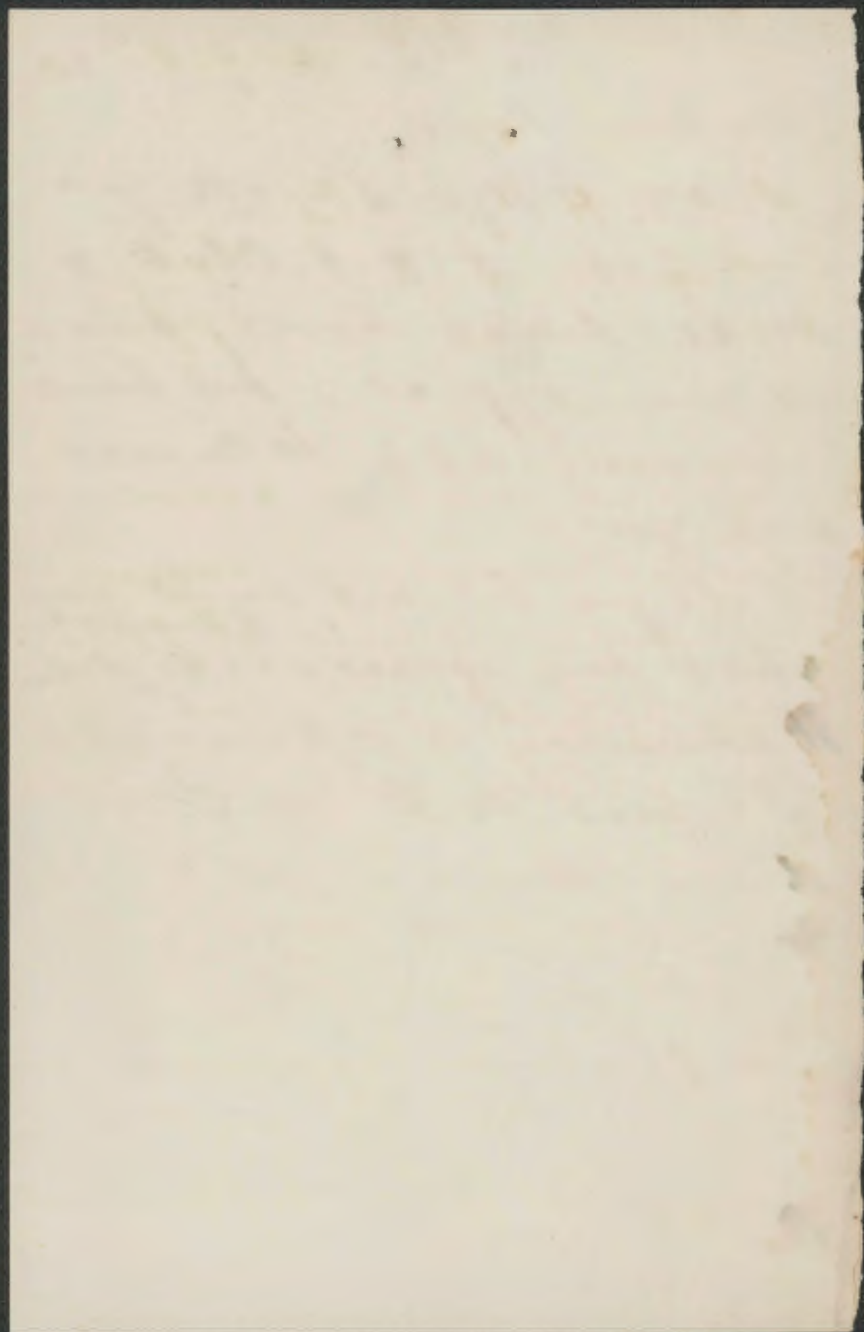
a week ago I wrote you
care of the A. & A. Club &
twice since have phoned
to your office, but have
not been able to connect
with you.

Will you let me know on
what day of this week, ^{I can see you} either
Wednesday or afterwards.

I expect to be in Provi-
dence this month & wish
to see you before I go.

Yours Very Truly
Edwin S. Camp.

10 Au. Cl. of A.
N. 54th St.



EDWIN S. CRAMP,
No. 127 EAST 61ST STREET,
NEW YORK CITY.

N. Y. Aug. 13/10.

Major H. C. Wilson.
New York.

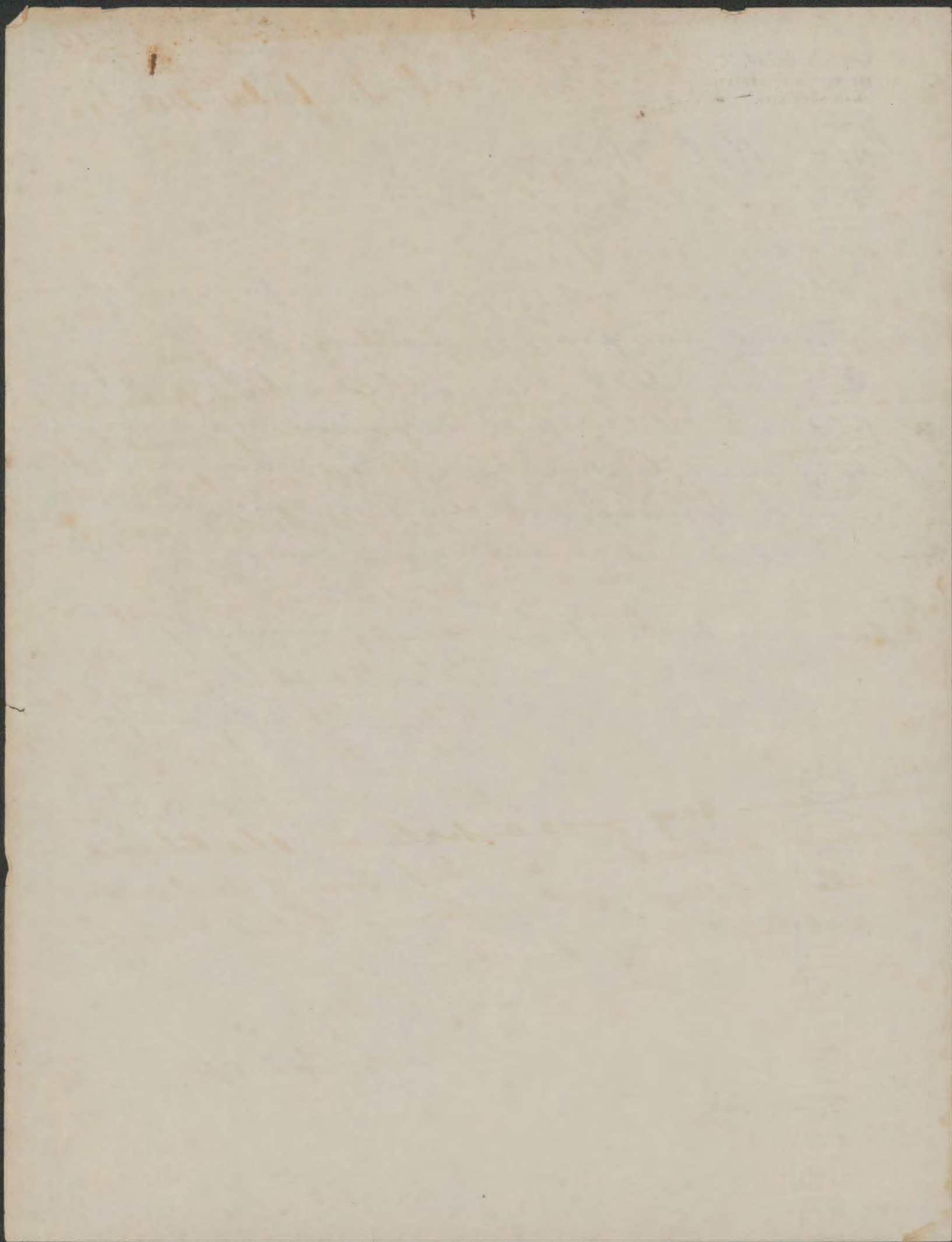
Dear Sir -

You did not call me up early in
the week as you promised to do.

Yesterday G. A. Lee called me on phone
& told me that B. A. Robinson had written
him from Boston about the Chinese business.
He read Robinson's letter over the phone to
me & I must meet you soon to talk
over it.

Let me hear from you promptly.

Yours very truly
Edwin S. Cramp.



POSTAL TELEGRAPH



COMMERCIAL CABLES

CLARENCE H. MACKAY, PRESIDENT.

TELEGRAM

12/1/08

REGISTERED TRADE-MARK. DESIGN PATENT NO. 36369.

The Postal Telegraph-Cable Company (Incorporated) transmits and delivers this message subject to the terms and conditions printed on the back of this blank.

624 MADISON AVE., N. Y. 1
Received at

(WHERE ANY REPLY SHOULD BE SENT)

*26 My Boston Mass 7
Edwin S Cramp 127 Cash 61*

Sept 30

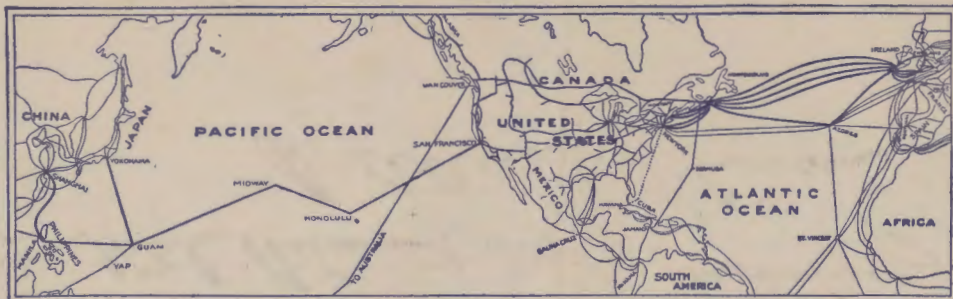
Will be at Hotel Belmont Friday morning

N. Atwood Robinson

16.
108

POSTAL TELEGRAPH-CABLE COMPANY IN CONNECTION WITH THE COMMERCIAL CABLE COMPANY.

THE WORLD'S
GREATEST TELEGRAPH
AND CABLE SYSTEM.



EXTENDS
OVER TWO-THIRDS
AROUND THE GLOBE.

THE GREATEST TELEGRAPH AND CABLE SYSTEM IN THE WORLD. EXTENDS OVER TWO-THIRDS OF THE WAY AROUND THE EARTH.

THE POSTAL TELEGRAPH-CABLE COMPANY (INCORPORATED)

TRANSMITS AND DELIVERS THE WITHIN MESSAGE SUBJECT TO THE FOLLOWING TERMS AND CONDITIONS:

To guard against mistakes or delays, the sender of a message should order it REPEATED; that is, telegraphed back to the originating office for comparison. For this, one-half the regular rate is charged in addition. It is agreed between the sender of the message written on the face hereof and the Postal Telegraph-Cable Company, that said Company shall not be liable for mistakes or delays in the transmission or delivery, or for non-delivery, of any UNREPEATED message, beyond the amount received for sending the same; nor for mistakes or delays in the transmission or delivery, or for non-delivery, of any REPEATED message beyond fifty times the sum received for sending the same, unless specially insured, nor in any case for delays arising from unavoidable interruption in the working of its lines, or for errors in cipher or obscure messages. And this Company is hereby made the agent of the sender, without liability, to forward any message over the lines of any other Company when necessary to reach its destination.

Correctness in the transmission of messages to any point on the lines of the Company can be INSURED by contract in writing, stating agreed amount of risk, and payment of premium thereon, at the following rates, in addition to the usual charge for repeated messages, viz.: one per cent. for any distance not exceeding 1,000 miles, and two per cent. for any greater distance.

No responsibility regarding messages attaches to this Company until the same are presented and accepted at one of its transmitting offices; and if a message is sent to such office by one of this Company's messengers, he acts for that purpose as the agent of the sender.

Messages will be delivered free within the established free delivery limits of the terminal office. For delivery at a greater distance a special charge will be made to cover the cost of such delivery.

This Company will not be liable for damages or statutory penalties in any case where the claim is not presented in writing within sixty days after the message is filed with the Company for transmission.

This is an UNREPEATED Message and is delivered by request of the sender under the conditions named above. Errors can be guarded against only by repeating a message back to the sending station for comparison.

The above terms and conditions shall be binding upon the receiver as well as the sender of this message.

No employee of this Company is authorized to vary the foregoing.

CHARLES C. ADAMS, SECOND VICE-PREST.

CLARENCE H. MACKAY, PRESIDENT
EDWARD J. NALLY, VICE-PREST. AND GENERAL MANAGER

CHARLES P. BRUCH, THIRD VICE-PREST.

NO OTHER SERVICE EQUALS THE "POSTAL'S"