EDWIN S. CRAMP,
No. 127 EAST 61ST STREET,
NEW YORK CITY.

Monday Feb. 1st 1909.

Mr. Lenie duPont.
Wilmington - Del.

Dear Sir -

Will you let me know by return mail at what date, Mr. P. S. duPont & you, can meet me, to take up & conclude the various matters talked of, at our meeting on Tuesday Jan 26th. Please state place & hour most convenient.

I will have a proposed contract drawn up, as he suggested, for submission.

I have been practically laid up with a cold since I saw you on Thursday.

Yours truly
Edwin S. Cramp.

N. Y. Feb. 8th 1909.

Mr. Lenie du Pont.
Wilmington. Del.

Dear Sir.

Your letter of the 3rd inst was forwarded to me here & in reply would say that, I can be at your office Wednesday Feb. 10th at any time after noon here that is agreable to you.

Yours sincerely.
Edwin L. Crump.

If this does not suit you telegraph me ~~at~~ stop a later date —

N. Y. Feb. 10th-09.

Mr. I. duPont.
Wil. Del.

Dear Sir.

I will not be able to come to Wilmington tomorrow as I telegraphed you today that I would owing ~~My grippe attack is~~ to my bad attack of Grippe which holds on surprisingly.

Yours sincerely
Edward Ellamp.

EDWIN S. CRAMP,
No. 127 EAST 61ST STREET,
NEW YORK CITY.

Feb. 11th 1909.

Mr. Lenie duPont.
T.P. Standard Arms Co.
Wilmington Del.

Dear Sir.

The following synopsis contains the salient features of the contract which it is proposed shall be made between the Standard Arms Co & Edwin S. Cramp.

The latter desires to exploit & sell the military rifles manufactured by the said Company in the United States & the military & Sporting rifles abroad.

Also to dispose of the foreign patent & ~~military~~ manufacturing rights of the said Company.

To accomplish these objects the contract shall embody the following conditions.

1- The sale of the military rifles shall provide for a compensation of 15 o/o on the selling price to Edwin S. Cramp.

2. In case of the manufacturing of these rifles ~~abroad~~ by others than the St. A. Co. said E.S.C. shall pay the S.A.Co. 50 o/o of the royalty received by him.

#2. Feb. 11/09.

EDWIN S. CRAMP,
No. 127 EAST 61ST STREET,
NEW YORK CITY.

3- In the event of the conveyance of the patent rights, 50 % of any consideration received shall be paid to E.H.C.

4. The term of this contract shall be five years, with the privilege of extending it for the balance of the life of the patents, if within add five years term, 10000 rifles shall have been disposed of, or the patent rights shall have been disposed of in one or more foreign countries.

5- The rifle shall be developed industriously & consecutively by the mechanical staff of the S. A. Co, with the hearty cooperation of its official organization, as soon as the type or types shall have been decided on by ~~the~~ E.H.C. & the inventor of the S. A. Co.

6- If the S.A.Co. fails to make rifles in sufficient quantity to supply the demand by or through E.H.C. then E.H.C. shall have the power to make arrangements & have the rifles manufactured elsewhere -

7. The S. A. Co. agrees to execute on request all necessary papers for facilitating the business herein accorded to E.H.C.

#3 - Feb. 11/09.

EDWIN S. CRAMP,
No. 127 EAST 61ST STREET,
NEW YORK CITY.

Trusting that the above meets with your approval. I remain

Yours truly

Edwin S. Cramp.

February 11th, '09.

Mr. Irenee du Pont,

V. P. Standard Arms Co.,

Wilmington, Del.,

Dear Sir:

The following synopsis contains the salient features of the contract which it is proposed shall be made between the Standard Arms Co., and Edwin S. Cramp. The latter desires to exploit and sell the military rifles manufactured by the said Company in the United States and the military and sporting rifles abroad.

Also to dispose of the foreign patent and manufacturing rights of the said Company.

To accomplish these objects the contract shall embody the following conditions:

1. The sale of the military rifles shall provide for a compensation of 15% of the selling price to Edwin S. Cramp.

2. In case of the manufacturing of these rifles by others than the Standard Arms Co., said Edwin S. Cramp shall pay the Standard Arms Co., 50% of the royalty paid by the purchaser received by him.

3. In the event of the conveyance of the patent rights, 50% of any consideration received shall be paid to Edwin S. Cramp.

4. The term of this contract shall be five years, with the privelege of extending it for the balance of the life of the patents, if within said five years term, 10,000 rifles shall have been disposed of, or the patent rights shall have been disposed of in one or more foreign countries.

5. The rifle shall be developed industriously and consecutively by the mechanical staff of the Standard Arms Co., with the hearty co-

February 11th, '09.

operation of its official organization, as soon as the type or types shall have been decided on by Edwin S. Cramp and the inventor of the Standard Arms Co.

6. If the Standard Arms Co. fails to make rifles in sufficient quantity to supply the demand by or through Edwin S. Cramp, then Edwin S. Cramp shall have the power to make arrangements to have the rifles manufactured elsewhere.

4 Z together

7. The Standard Arms Co., agrees to execute on request all necessary papers for facilitating the business herein accorded to Edwin S. Cramp.

Trusting that the above meets with your approval. I remain,

Yours truly,

Barrett grew from
real grievances be-
cause they cannot give
a guarantee of a dry
careful rifle -
Have not developed one
yet.
Present principle too
heavy, & to be remodelled

To produce weapon for
clerks must embrace
all Chan patents -

So that would ensure
a point uniform -

15 lb. is a too heavy
weapon & excludes all
lightness & overhead
likeness -

To go to Sp. trade as
a high priced rifle
& does not include
overhead expenses

FREDERICK L. EMERY.
THOMAS B. BOOTH.

IRVING U. TOWNSEND.
EVERETT S. EMERY.
LAURENCE A. JANNEY.

EMERY & BOOTH,
COUNSELLORS AT LAW,
50 CONGRESS ST., BOSTON, MASS.

PATENTS.

TELEPHONES: MAIN, 5161, 5162.
CABLE: "RIVAL," BOSTON.
WESTERN UNION AND LIEBER'S CODES.

NEW YORK OFFICE:
141 BROADWAY, ROOM 1514.
TEL., 2510 CORTLANDT.

February 13, 1909.

Mr. Edwin S. Cramp,
127 E. 61st Street,
New York, N. Y.

My dear Mr. Cramp:

I now expect to be in New York next Friday, the 19th inst., and can see you if you need to confer with me. I could probably accommodate your convenience at any hour during the afternoon.

Very truly yours,

F. L. Emery

FLE-AC

N. Y. 2/15/09.

Mr. Irenée duPont.
Wilmington Del.

Dear Sir.

Having largely recovered from the effects of my cold I will be at Wilmington on Wednesday next. Feb 17th '09 if the day suits the engagements of Mr. P. S. duPont & of you.

Yours truly
Edwin S. Camp.

N. Y. 2/19/09.

Maj. H. C. Wilson.
41 Madison ave.
N. Y.

My dear Major.
Enclosed find newspaper clip, that I spoke to you about & which I wish you would place in Mr. Robinson's hands.
I regret extremely that I should be out of town when he is here as I would like to talk over the China situation
Give him my regards, & I will expect to hear from you on your return to N. Y. from Boston later in the week.

Yours sincerely
Edwin A. Camp.

EDWIN S. CRAMP,
No. 127 EAST 61ST STREET,
NEW YORK CITY.

Evening.
N. Y. Journal. 2/19/09.

"China now Has a Navy Department"

"Pekin. Feb. 19. An Imperial edict issued today brings into existence a naval department for China.
Prince Su is the Chief and his asso-ciates are Duke Tsai Tao, a cousin of the late emperor; Tieh Liang Supt of Customs & admiral Sah.
Prince Chung is advisor to the department.

ADDRESS ALL COMMUNICATIONS TO THE COMPANY

CABLE ADDRESS, "STANDARMS"

STANDARD ARMS COMPANY

WILMINGTON, DELAWARE, U. S. A.

N. Y. 2/26/09.

Mr. Irenee duPont.
Wilmington Del.

Dear Sir.

I regret very much that you have not been able to consult with Mr. P. S. duPont, relative to the contract as proposed by me, as the time is growing short indeed, in which real business can be done in the two most important countries & a delay of another twelve months will permanently destroy ~~our chances~~ all opportunity in them.

In order to expedite matters I have decided to review some of the objections that you verbally urged against the proposition.

1. The suggestion that the S. A. Co. should obtain some financial guarantee for a minimum performance is not possible, as the S. A. Co. has not as yet even perfected a design for a military rifle that will meet the known conditions imposed by the authorities of the ordnance board of any country.

2. The S. A. Co. has not produced a model ~~an effective trial weapon~~ even for trial purposes. The cumbersome rifle as developed for promotion purposes was rejected ~~turned down~~, in England & in the U. S. largely for two reasons.

X. Excess of weight, being 10 lbs 13 oz. as compared to the Springfield model, 1903 model 8.69 lbs. Even with an allowance of 1 lb for automatic system it is still hopelessly handicapped.

X. Inability to use the clip, & to modify it so as to use the clip would require the use of the rotating & reciprocating bolt. This in connection with the gas operated feature will bring down the McLean gun Co, in an injunction suit, altho' Mr. Knight believes that in a lawsuit the S. A. Co. would win. At what cost & time he does not state.

Now even under such disadvantages I am willing to undertake, with certain military associates ~~in connection~~ acting with Mr. Smith, to produce a rifle that will pass muster in competition with the Mauser, Mannlicher or any other of the present accepted types.

To do this successfully will require time, expense of experts, traveling & exploitation, not one dollar of which will the S.A.CO. be liable for & which will certainly be a continuous & heavy item. The more money that I spend, the more rifles must I sell in order to even up.

From the discussion that occurred at the meeting of the directors, Wednesday, it was evident that the S. A. Co. will not be able financially either to ~~develop~~, exploit or manufacture any military rifle for several years at least.

It is therefore necessary to relieve the Co. of

ADDRESS ALL COMMUNICATIONS TO THE COMPANY

CABLE ADDRESS, "STANDARMS"

STANDARD ARMS COMPANY

WILMINGTON, DELAWARE, U. S. A.

of such trouble & expense -
As to the argument that 15 cts is excessive I will state - 1. That a M.R. must be sold for considerably less price than is obtained for present Sp. Rifle - Any kind must obtain it for about $20 each & 15 cts equals $3 each. & in this $3 are included all of the numerous business expenses as enumerated -
At present the L.A.C.V. is selling the Sp. R. to the wholesale jobbers who at best only will require a few hundred each, & are allowing them 20 cts on a higher price which equals about $6 per rifle -
At the same time the L.A.C.V. stands the brunt of a large amount of expense, which in my case would be taken off of the Co.
So make these suggestions, urging an early appointment either in N.Y. or ~~elsewhere~~ Phila. wherever you prefer.
The importance of a prompt decision cannot be exaggerated -

Yours Truly
Edwin S. Cramp -