NEW TRADE AMITY WITH REICH SEEN

Messersmith, Retiring Consul at Berlin, Says Both Nations Must Increase Exports.

STRIKES AT NATIONALISM

 Attacks 'Buy-at-Home' Drives in Address at Luncheon on Board Liner Here.

The value of Chambers of Commerce in stimulating trade was stressed yesterday by George S. Messersmith, retiring United States Consul General at Berlin, at a luncheon given in his honor by the Board of Trade for German-American Commerce. The luncheon was held on board the Washington, through the courtesy of the United States Lines.

Mr. Messersmith also deplored the "Buy-at-Home" movement and said he was "particularly happy that it had not been advertised in this country to the degree in which we find it in many others."

Holds More Exports Essential.

"The United States like Germany, is a country to which a certain volume of exports is essential under the existing economic structure," he continued, "and the fall in exports with which both countries have been confronted presents a serious problem for finance and industry." The decrease in Germany he held to be explained only in part by the natural decrease in consumption brought about by decreased buying power in recent years "and also by what appears to be a disinclination on the part of some foreign buyers to purchase German goods.

"There are many leaders in Germany," he declared, "who are insistent upon a policy of self-sufficiency. Some would go so far as to make Germany entirely sufficient unto itself, reducing imports to only absolutely essential raw materials, which Germany cannot produce or find a substitute for. It is difficult to determine how far public opinion supports this movement."

Predicts Renewed Trade.

He closed his address with the prediction that "after the turmoil subsides trade between the United States and Germany will be restored in greater volume."

"It will not come," he said, "by political measures, by mere declarations of pseudo or high-sounding principles or phrases to appeal to popular prejudice or passion in any country. It will come through sound economic experimentation and constructive action by hard-headed business men who appreciate the real principles and facts that form the bases of domestic and international exchange of goods and services."

Dr. Hans Borchers, German Consul General in New York, praised Mr. Messersmith for "keeping the relations between Germany and the United States on a high plane during the three years he was in Berlin."

Mr. Messersmith is to leave shortly for Uruguay to become United States Minister.