The mission of the College of Business and Economics is to foster scholarship and to offer distinctive, innovative educational opportunities related to the successful management and leadership of organizations operating in an environment of scarce resources, rapid change, global competition, and advances in technology.

The college offers baccalaureate degrees in accounting, business administration, and economics. Within business administration, students may choose to major in finance, management, marketing, or operations management, selecting one of these majors during the junior year. Honors degrees are available in all degree programs. The FORTUNE program provides comprehensive support for minority students with academic and career-related assistance to encourage successful matriculation, graduation, and career placement.

Minors are offered in business administration and economics. In addition, for students enrolled in majors within the College, minors are also available in international business and management information/decision support systems.

Undergraduate students are admitted as new students into the Accounting, Business Administration, or Economics degree programs. Students already admitted to the University of Delaware who are matriculated in other programs may apply to change their degree program to Accounting, Business Administration, or Economics after earning 28 credits at the University. Applications are reviewed each October 15 and March 15 by the departments within the College. The chief criterion used in selection is academic performance. The average grade point of those accepted over the past five years is 2.8. Applications for admission to the minors are reviewed and have similar criteria, although the M/DSS minor applications are reviewed only once a year in March. Additional information and application forms are available in the four departments. (Note that students who were previously dropped for academic deficiency and are now applying for re-admission to the University may be re-admitted to their degree program in the College of Business and Economics if they 1) had a minimum of 60 earned hours at the time they were dropped, 2) were enrolled as a Business and Economics student at the time of the termination, and 3) have a quality-point deficit of 6 or less.)

ACCOUNTING AND MANAGEMENT INFORMATION SYSTEMS

The Bachelor of Science in Accounting program is designed to prepare the student for an accounting career in industry, in government, or in public accounting. An Honors Degree option is available. During the first two years, the accounting major follows a format of courses that enables the student to acquire a broad liberal arts background. The accounting program is designed to provide flexibility in the selection of humanities and social and natural science courses from broad groupings to augment the professional development of the student. The undergraduate accounting major includes work in accounting information systems, intermediate, cost, income tax, advanced accounting, and auditing.

The program provides preparation for the Uniform Certified Public Accountant Examination, the Certificate in Management Accounting and other professional certifications. Graduates who have completed the full curriculum meet the education requirements for admission to the New York State license examination for certified public accountancy.

Candidates for a Bachelor of Science degree must: (1) earn a minimum of 120 credits, (2) achieve a minimum cumulative grade point average of C (2.0) on all work undertaken at the University of Delaware, (3) fulfill the course requirements of the degree program, and (4) achieve at least a C- in specified business, finance, economics and accounting courses. Of the required upper division ACCT courses (ACCT 302, 315, 316, 327, 413, 415, 417, and 425), no more than two may be transferred from another institution.

Students in the College of Business and Economics may also take courses leading to the minor in Management Information/Decision Support Systems.

Telephone: (302) 831-2961

http://www.be.udel.edu/acct/accthome.html

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DEGREE: BACHELOR OF SCIENCE IN ACCOUNTING

MAJOR: ACCOUNTING

CURRICULUM

CREDITS

UNIVERSITY REQUIREMENTS

ENGL 110 Critical Reading and Writing (with a minimum grade of C) ...................................................... 3
Three credits in an approved course or courses stressing multicultural, ethnic, and/or gender-related content (see p 57) ..................................................... 3

MAJOR REQUIREMENTS

Twelve Humanities credits from: ................................................................. 12
Art History, History, English (except composition or similar courses), Philosophy, Music (except credit for participation in instrumental and/or choral organizations), Theatre (except performance), Comparative Literature, and literature courses in a foreign language

Three Social and Behavioral Science credits from: ............................................. 3
Anthropology, Psychology, or Sociology

Choose one of the following MATH combinations (Option I, II, or III): ................................................. 6-12

Option I

MATH 221 Calculus I
MATH 230 Finite Mathematics with Applications
MATH 241 Analytic Geometry and Calculus A
MATH 243 Analytic Geometry and Calculus C

Option II

MATH 211 Calculus
MATH 212 Calculus II
MATH 241 Analytic Geometry and Calculus A

Option III

MATH 211 Calculus
MATH 212 Calculus II
MATH 243 Analytic Geometry and Calculus C

STAT 201/202 Introduction to Statistics I and II ......................................................... 6

One of the following: .............................................................................................. 3
ENGL 301 Expository Writing
ENGL 302 Advanced Composition
ENGL 312 Written Communications in Business
ENGL 410 Technical Writing
ENGL 415 Writing in the Professions

COMM 233 Fundamentals of Communication
COMM 312 Oral Communication in Business
COMM 350 Public Speaking
COMM 356 Small Group Communication
COMM 361 Interpersonal Communication

Six credits chosen from: .......................................................................................... 6
Mathematics beyond Calculus I, Biological Sciences, Chemistry, Geology, Physics, Physical Geography, Physical Science, Oceanography, Animal Science or Plant Science

ECON 151 Introduction to Microeconomics: Prices and Markets (minimum grade C) ........................................ 3
ECON 152 Introduction to Macroeconomics: National Economy (minimum grade C) ........................................ 3
BUAD 301 Introduction to Marketing (minimum grade C) ......................................................... 3
BUAD 306 Operations Management (minimum grade C) ......................................................... 3
BUAD 309 Management and Organizational Behavior (minimum grade C) .......................................... 3
FINC 311 Business Finance (minimum grade C) ......................................................... 3
FINC 313 Financial Markets
ECON 302 Banking and Monetary Policy
ACCT or FINC courses (at 300-level or higher) ......................................................... 6

ACCT 160 Introduction to Business Information Systems I ......................................................... 3
ACCT 207 Accounting I (minimum grade C) ......................................................... 3
ACCT 208 Accounting II (minimum grade C) ......................................................... 3
ACCT 302 Accounting Information Systems (minimum grade C) ......................................................... 3
ACCT 315 Intermediate Accounting I (minimum grade C) ......................................................... 3
ACCT 316 Intermediate Accounting II (minimum grade C) ......................................................... 3
ACCT 350 Business Law I .......................................................... 3
ACCT 351 Business Law II .......................................................... 3

In the following 5 required courses, a grade of C- or better must be earned in all but one:

ACCT 327 Cost Accounting .......................................................... 3
ACCT 413 Income Tax Accounting .......................................................... 3
ACCT 415 Advanced Accounting .......................................................... 3
ACCT 417 Auditing .......................................................... 3
ACCT 425 Strategic Information Systems and Accounting ......................................................... 3

See ACCT course descriptions for enrollment restrictions.

ELECTIVES

In addition to required courses, sufficient credits must be taken to meet the minimum credits required for the degree. Elective courses should be chosen from outside the College of Business and Economics. For Economics, International Business, or Management Information/Decision Support Systems minors only, six credits from the College of Business and Economics may be applied to the elective category. No more than two credits can be from HESC 120

CREDITS TO TOTAL A MINIMUM OF .............................................................................. 120

HONORS BACHELOR OF SCIENCE: ACCOUNTING

The recipient must complete:

1. All requirements for the Bachelor of Science in Accounting
2. All of the University's generic requirements for the Honors Baccalaureate degree (see page 43 of this catalog)

The Honors credits in the major will normally include ACCT 207 and ACCT 208. They may include required courses from other departments in the College of Business and Economics. An ACCT course taken at the 600-level will count for Honors credit.

REQUIREMENTS FOR THE MINOR IN MANAGEMENT INFORMATION/DECISION SUPPORT SYSTEMS

This minor was created to provide students within the College of Business and Economics with the opportunity to acquaint themselves with the rapidly expanding field of computer-based management information systems. Applications to be admitted to the Management Information/Decision Support Systems minor are reviewed each March 15. Admission is limited to College of Business and Economics students. The minor requires the following five 3-credit courses, with a grade of C or better in 12 of the 15 credits and an overall C average for all five courses in the minor.

BUED 325 Modern Business Computing ......................................................... 3
BUED 340 Systems Analysis and Implementation ......................................................... 3
BUED 430 Information Planning and Data Management ......................................................... 3
BUED 431 Decision Support Systems ......................................................... 3
BUED 432 Systems Development ......................................................... 3

Note that selected course substitutions may be made for the MI/DSS minor. Students completing the minor need not take ACCT 261 (if Bachelor of Science in Business Administration candidates) or ACCT 302 (if Bachelor of Science in Accounting candidates).

BUSINESS ADMINISTRATION

Professional education in business administration serves to develop the capabilities of students so that they may assume positions of leadership and responsibility at all levels of management in our society.

Students pursuing a program of study leading to the degree of Bachelor of Science in Business Administration will select one of four majors: management, marketing, finance, or operations management. The major in finance is administered by the Department of Finance within the College of Business and Economics and is described later. Honors Degree options are available in all the majors. Students may also pursue a minor in international business and/or apply to the minors in management information/decision support systems, economics or a variety of other fields. A minor in business administration is also available to students majoring in other fields.

Each candidate for a degree must: (1) earn a minimum of 121 credits, (2) achieve a minimum cumulative grade point average of C (2.0) on all work undertaken at the University of Delaware, (3) fulfill the course requirements of the degree program, and (4) achieve at least a C- in specified business, finance, accounting and economics courses. Students seeking a Bachelor's Degree in Business Administration may take only one of the four required upper-level courses in their major at another institution.

It is recommended that students take BUAD 301, 306, 309 and FINC 311 during the first semester of the junior year. A major is selected after taking these introductory courses.
All 300- and 400-level courses are restricted to Business Administration and Accounting degree candidates and to students whose programs require the course.

Telephone: (309) 831-2554

http://www.uic.edu/bud/buad/buadhome.html

DEGREE: BACHELOR OF SCIENCE IN BUSINESS ADMINISTRATION

MAJOR: MANAGEMENT

CURRICULUM

CREDITS

UNIVERSITY REQUIREMENTS

ENGL 110 Critical Reading and Writing (with a minimum grade of C) 3
Three credits in an approved course or courses stressing multicultural, ethnic, and/or gender-related content (see p. 57).

MAJOR REQUIREMENTS

Twelve Humanities credits from:

- Art History, History, English (except composition or similar courses)
- Foreign Languages (up to 6 of the allowable 9 credits may be grammar courses)
- Philosophy, Music (except credit for participation in instrumental and/or choral organizations), Theatre, Comparative Literature, and literature courses in a foreign language. No more than nine credits may be taken in one department to fulfill Social and Behavioral Science requirements.

- Psychology 3
- Sociology 3
- Six credits from:
  - Anthropology, Economics (200-level or higher), Geography, Political Science and International Relations, Psychology or Sociology (except Criminal Justice). No more than six credits may be taken in one department to fulfill Social and Behavioral Science requirements.

- ECON 312 Oral Communication in Business 3
- MATH 221 Calculus I 3
- STAT 201/202 Introduction to Statistics I and II 6
- One of the following courses: 3
- ENGL 301 Expository Writing
- ENGL 312 Written Communications in Business
- ENGL 410 Technical Writing
- ENGL 415 Writing in the Professions

Seven Natural and Physical Science credits including one lab credit from:

- Animal Science, Biological Sciences, Chemistry, Entomology, Geology, Marine Studies, Physics, Plant Science and Science 7
- MATH 221 Calculus I 3
- MATH 222 Calculus II 3
- STAT 201/202 Introduction to Statistics I and II 6
- One of the following courses: 3
- ECON 151 Introduction to Microeconomics: Prices and Markets (minimum grade C)
- ECON 152 Introduction to Macroeconomics: National Economy (minimum grade C)
- ACCT 160 Introduction to Business Information Systems I 3
- ACCT 207 Accounting I (minimum grade C) 3
- ACCT 208 Accounting II (minimum grade C) 3
- ACCT 261 Introduction to Business Information Systems II 3
- ACCT 352 Law and Social Issues in Business 3
- ACCT, BUAD, BUEC, or FINC courses (300-level or higher) 6
- FINC 311 Business Finance (minimum grade C) 3

Only one of the following will count toward graduation: ACCT 261 or ACCT 302

Students must earn a grade of C or better in all but one of the following courses:

- BUAD 382 International Business Management 3
- BUAD 385 Administrative Theory 3
- BUAD 420 Industrial Relations 3
- BUAD 421 Human Resource Management 3
- BUAD 428 Administrative Management Systems 3
- BUAD 444 Small Business Management 3

One of the following International theme courses:

- ACCT 393 Introduction to International Accounting 3
- BUAD 341 Environment of Multinational Corporations (cross-listed with ECON 341 and/or POSC 341) 3
- BUAD 382 International Business Management 3
- BUAD 383 Seminar on International Business 3
- BUAD 391 Seminar on International Management 3

BUAD 393 Seminar on International Marketing Management 3
BUAD 394 Seminar on International Operations Management 3
BUAD 475 International Marketing 3
ECON 305 Cooperative Economic Systems 3
ECON 311 Economics of Developing Countries 3
ECON 318 Economic History of France 3
ECON 340 International Economics 3
ECON 341 Environment of Multinational Corporations (may be cross-listed as BUAD 341 and/or POSC 341) 3
ECON 344 The Making of the European Economy 3
ECON 348 Industrial Policies of France 3
ECON 405 The Planned Economies 3
ECON 411 Economic Theory of Developing Countries 3
ECON 441 Advanced International Microeconomics 3
ECON 443 International Monetary Economics 3
ECON 444 Analysis of European Economic Performance 3
FINC 392 Seminar on International Financial Management 3
FINC 415 International Finance 3

ELECTIVES

Electives 3

After required courses are completed, sufficient credits must be taken to meet the minimum credits required for the degree. Elective courses should be chosen from outside the College of Business and Economics, and no more than two credits may be taken from HESC 129

CREDITS TO TOTAL A MINIMUM OF: 121

DEGREE: BACHELOR OF SCIENCE IN BUSINESS ADMINISTRATION

MAJOR: MARKETING

CURRICULUM

CREDITS

UNIVERSITY REQUIREMENTS

ENGL 110 Critical Reading and Writing (minimum grade C) 3
Three credits in an approved course or courses stressing multicultural, ethnic, and/or gender-related content (see p. 57).

MAJOR REQUIREMENTS

Twelve Humanities credits from:

- Art History, History, English (except composition or similar courses)
- Foreign Languages (up to 6 of the allowable 9 credits may be grammar courses)
- Philosophy, Music (except credit for participation in instrumental and/or choral organizations), Theatre, Comparative Literature, and literature courses in a foreign language. No more than nine credits may be taken in one department to fulfill Social and Behavioral Science requirements.

- Psychology 3
- Sociology 3
- Six credits from:
  - Anthropology, Economics (200-level or higher), Geography, Political Science and International Relations, Psychology or Sociology (except Criminal Justice). No more than six credits may be taken in one department to fulfill Social and Behavioral Science requirements.

- ECON 312 Oral Communication in Business 3
- MATH 221 Calculus I 3
- STAT 201/202 Introduction to Statistics I and II 6
- One of the following courses: 3
- ENGL 301 Expository Writing
- ENGL 312 Written Communications in Business
- ENGL 410 Technical Writing
- ENGL 415 Writing in the Professions

Seven Natural and Physical Science credits including one lab credit from:

- Animal Science, Biological Sciences, Chemistry, Entomology, Geology, Marine Studies, Physics, Plant Science and Science 7
- ECON 151 Introduction to Microeconomics: Prices and Markets (minimum grade C) 3

Only one of the following will count toward graduation: ACCT 261 or ACCT 302

Students must earn a grade of C or better in all but one of the following courses:

- BUAD 382, BUAD 385, BUAD 420, BUAD 421, BUAD 428, BUAD 429 6
- BUAD 301 Introduction to Marketing (minimum grade C) 3
- BUAD 306 Operations Management (minimum grade C) 3
- BUAD 309 Management and Organizational Behavior (minimum grade C) 3
- BUAD 441 Strategic Management (minimum grade C) 3
- BUAD 427 Information Technology Applications in Management 3

Two of the following six courses:

- BUAD 382 International Business Management 3
- BUAD 385 Administrative Theory 3
- BUAD 420 Industrial Relations 3
- BUAD 421 Human Resource Management 3
- BUAD 428 Administrative Management Systems 3
- BUAD 444 Small Business Management 3

One of the following International theme courses:

- ACCT 393 Introduction to International Accounting 3
- BUAD 341 Environment of Multinational Corporations (cross-listed with ECON 341 and/or POSC 341) 3
- BUAD 382 International Business Management 3
- BUAD 383 Seminar on International Business 3
- BUAD 391 Seminar on International Management 3

BUAD 393 Seminar on International Marketing Management 3
BUAD 394 Seminar on International Operations Management 3
BUAD 475 International Marketing 3
ECON 305 Cooperative Economic Systems 3
ECON 311 Economics of Developing Countries 3
ECON 318 Economic History of France 3
ECON 340 International Economics 3
ECON 341 Environment of Multinational Corporations (may be cross-listed as BUAD 341 and/or POSC 341) 3
ECON 344 The Making of the European Economy 3
ECON 348 Industrial Policies of France 3
ECON 405 The Planned Economies 3
ECON 411 Economic Theory of Developing Countries 3
ECON 441 Advanced International Microeconomics 3
ECON 443 International Monetary Economics 3
ECON 444 Analysis of European Economic Performance 3
FINC 392 Seminar on International Financial Management 3
FINC 415 International Finance 3

ELECTIVES

Electives 3

After required courses are completed, sufficient credits must be taken to meet the minimum credits required for the degree. Elective courses should be chosen from outside the College of Business and Economics, and no more than two credits may be taken from HESC 129

CREDITS TO TOTAL A MINIMUM OF: 121

DEGREE: BACHELOR OF SCIENCE IN BUSINESS ADMINISTRATION

MAJOR: BUSINESS AND ECONOMICS

CURRICULUM

CREDITS

UNIVERSITY REQUIREMENTS

ENGL 110 Critical Reading and Writing (minimum grade C) 3
Three credits in an approved course or courses stressing multicultural, ethnic, and/or gender-related content (see p. 57).

MAJOR REQUIREMENTS

Students must earn a grade of C or better in all but one of the following courses:

- BUAD 382, BUAD 385, BUAD 420, BUAD 421, BUAD 428, BUAD 429 6
- BUAD 301 Introduction to Marketing (minimum grade C) 3

Only one of the following will count toward graduation: ACCT 261 or ACCT 302

After required courses are completed, sufficient credits must be taken to meet the minimum credits required for the degree. Elective courses should be chosen from outside the College of Business and Economics, and no more than two credits may be taken from HESC 129

CREDITS TO TOTAL A MINIMUM OF: 121
Adjust the courses to fulfill Social and Behavioral Science requirements (except Criminal Justice). No more than six credits may be taken in one department to fulfill Social and Behavioral Science requirements. No more than two credits can be from HESC departments.

**Electives**

After required courses are completed, sufficient credits must be taken to meet the minimum credits required for the degree. Elective courses should be chosen from outside the College of Business and Economics of which no more than two credits can be from HESC 120.

**Credits to Total a Minimum of**

---

**Degree: Bachelor of Science in Business Administration**

**Major: Operations Management**

**Curriculum Credits**

**University Requirements**

- ENGL 110 Critical Reading and Writing (minimum grade C) 3
  - Three credits in an approved course or courses stressing multicultural, ethnic, and/or gender-related content (see p. 57)

**Major Requirements**

- Twelve Humanities credits from:
  - Art History, History, English (except composition or similar courses), Foreign Languages (up to 6 of the allowable 9 credits may be grammar courses), Philosophy, Music (except credit for participation in instrumental and/or choral organizations), Theatre, Comparative Literature. No more than nine credits must be taken in one department.
- Psychology 3
- Sociology 3
- Six credits from:
  - Anthropology, Economics (200-level or higher), Geography, Political Science and International Relations, Psychology or Sociology (except Criminal Justice). No more than six credits may be taken in one department to fulfill Social and Behavioral Science requirements.

- COMM 312 Oral Communication in Business 3
- MATH 221 Calculus I 3
- STAT 201/202 Introduction to Statistics I and II 6

- One of the following courses:
  - ENGL 301 Expository Writing 3
  - ENGL 312 Written Communications in Business 3
  - ENGL 410 Technical Writing 3
  - ENGL 415 Writing in the Professions 3

**Seven credits including one lab credit from:**

- Animal Science, Biological Sciences, Chemistry, Entomology, Geology, Marine Studies, Physics, Plant Science and Science

- ECON 151 Introduction to Macroeconomics: Prices and Markets (minimum grade C) 3
- ECON 152 Introduction to Macroeconomics: National Economy (minimum grade C) 3
- ECON 415 Economic Forecasting 3
- ACCT 160 Introduction to Business Information Systems I 3
- ACCT 207 Accounting I (minimum grade C) 3
- ACCT 208 Accounting II (minimum grade C) 3
- ACCT 261 Introduction to Business Information Systems II 3
- ACCT 352 Law and Social Issues in Business 3
- FINC, BUAD, ACCT, or BUCS Courses (at the 300 level or higher) 6
- FINC 311 Business Finance (minimum grade C) 3

Only one of the following will count toward graduation: ACCT 261 or ACCT 302

Students must earn a grade of C- or better in all but one of the following:

- BUAD 346, BUAD 446, BUAD 447, BUAD 448
- BUAD 301 Introduction to Marketing (minimum grade C) 3
- BUAD 306 Operations Management (minimum grade C) 3
- BUAD 309 Management and Organizational Behavior (minimum grade C) 3
- BUAD 311 Business Information Systems (minimum grade C) 3
- BUAD 341 Environmental Management (minimum grade C) 3

- ECON 341 Environment of Multinational Corporations (may be cross-listed as BUAD 341 and/or POSC 341) 3
- ECON 342 International Business Management 3
- ECON 344 International Financial Management 3
- ECON 348 Industrial Policies of France 3
- ECON 349 The Making of the European Economy 3
- ECON 350 International Economics 3
- ECON 411 Economic Theory of Developing Countries 3
- ECON 415 International Monetary Economics 3
- ECON 418 Decision Support Systems for Operations 3
- ECON 419 International Marketing 3
- ECON 420 International Finance 3
- ECON 421 Economic History of France 3
- ECON 423 Economics of Developing Countries 3
- ECON 424 Economics of International Business 3
- ECON 425 International Economics 3
- ECON 426 Analysis of European Economic Performance 3
- ECON 427 International Business Management 3
- ECON 428 International Business Management 3
- ECON 429 International Business Management 3
- ECON 431 International Economics 3
- ECON 432 International Economics 3
- ECON 433 International Economics 3
- ECON 434 International Economics 3
- ECON 435 International Economics 3
- ECON 436 International Economics 3
- ECON 437 International Economics 3
- ECON 438 International Economics 3
- ECON 439 International Economics 3
- ECON 440 International Economics 3
- ECON 441 Strategic Management (minimum grade C) 3
- ECON 442 Operations Planning and Control 3
- ECON 443 International Economics (minimum grade C) 3
- ECON 444 Decision Support Systems for Operations 3
- ECON 445 International Marketing 3
- ECON 446 International Marketing 3
- ECON 447 International Marketing 3
- ECON 448 Decision Support Systems for Operations 3
- ECON 449 International Marketing 3
- ECON 450 International Marketing 3
- ECON 451 International Marketing 3
- ECON 452 International Marketing 3
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- ECON 494 International Marketing 3
- ECON 495 International Marketing 3
- ECON 496 International Marketing 3
- ECON 497 International Marketing 3
- ECON 498 International Marketing 3
- ECON 499 International Marketing 3

**Credits to Total a Minimum of**

---

**Honors Bachelor of Science: Business Administration, Management, Marketing, or Operations Management**

The recipient must complete:

1. All requirements for the Bachelor of Science in Business Administration (any major).
2. All of the University’s generic requirements for the Honors Baccalaureate degree (see page 43 of this catalog).

The Honors credits in the major must include at least six credits of BUAD and/or FINC courses. They may include required courses from other departments in the College of Business and Economics.

**Requirements for the Minor in Business Administration**

The minor in business administration provides students in degree programs other than in business with an opportunity to acquaint themselves with the basic concepts of business administration. Completion of the requirements for the minor provides a basic understanding of the language and major functional areas of business. The
minor is awarded only to students who have applied and been admitted to the program. Applications are reviewed each October 15 and March 15. This program is not available to students whose major program requires all of the following courses. Students seeking a minor in Business Administration may only take one of the required Business or Finance courses at another institution.

**Requirements for the Minor in International Business**

The minor in international business is designed to give increased understanding of the important international dimension of business to students with a major in business administration or accounting. The 18 credits required for the minor may also be used to meet other distribution requirements. Students interested in the Minor in International Business must apply to the Department of Business Administration prior to the second semester of their junior year.

**Nine credits** must be taken from the following courses:

- ACCT 383: Introduction to International Accounting
- ACCT 395: Seminar in Multinational Accounting
- BUAD 341: Environment of Multinational Corporations
- BUAD 382: International Business Management
- BUAD 383: Seminar in International Business
- BUAD 391: Seminar in International Management
- BUAD 393: Seminar in International Marketing Management
- BUAD 394: Seminar in International Operations Management
- BUAD 475: International Marketing
- ECON 340: International Economic Relations
- FINC 392: Seminar in International Financial Management
- FINC 415: Finance Seminar: International Finance

**ECONOMICS**

Both a Bachelor of Arts and Bachelor of Science degree are available to undergraduate students enrolled in the College of Business and Economics. The group and language (Bachelor of Arts) or quantitative proficiency (Bachelor of Science) requirements for students enrolled in the College of Business and Economics are described below. Honors degree options are available for both the B.S. and the B.A. In addition, students may pursue a double degree in Business Administration and Economics, or may declare an interdepartmental major in Economics. These options are described below.

A minor program in economics is also available.

A Bachelor of Arts in Economics or in Economics Education is available to students enrolled in the College of Arts and Science. These majors have the same group and language requirements as other Bachelor of Arts programs offered in the College of Arts and Science.

Economics, a social science, analyzes the market and non-market production and allocation of goods and services. The problems associated with society's effort to prosper in a world possessing finite resources provide the focus.

Students majoring in economics are advised by the faculty of the Department of Economics.

**Application for Major**

Any University student who is not an economics major but wishes to become one must apply for admission into the major.

The principal criterion for acceptance is academic achievement, although it is also helpful to have taken some economics and quantitative courses required for the major.

Students may apply at the Office of the Department of Economics, 407 Purnell Hall. The department office will obtain a transcript to accompany your application. Applications may be submitted at any time. Decisions about acceptance will be made and notification will be mailed within one month.

Telephone: (302) 831-2563

http://www.be.udel.edu/Econ_Site/EconHP.html

**Degree: Bachelor of Science Major: Economics**

**Curriculum**

**Credits: Economics**

**University Requirements**

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>ENGL 110</td>
<td>Critical Reading and Writing (with minimum grade of C-)</td>
<td>3</td>
</tr>
</tbody>
</table>

**Major Requirements**

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>MATH 114 or 171</td>
<td>Elementary Mathematics and Statistics</td>
<td>3-4</td>
</tr>
<tr>
<td>MATH 241</td>
<td>Analytic Geometry and Calculus A</td>
<td>12</td>
</tr>
</tbody>
</table>

**Breadth Requirements (See page 85)**

- Group A: Understanding and appreciation of the creative arts and humanities. Twelve credits representing at least two departments.
- Group B: The study of culture and institutions over time. Twelve credits representing at least two departments.
- Group C: Empirically based study of human beings and their environment. Twelve credits representing at least two departments.
- Group D: The study of natural phenomena through experiment and analysis. A minimum of thirteen credits representing at least two departments including a minimum of one course with an associated laboratory.
HONORS BACHELOR OF ARTS: ECONOMICS

The recipient must complete:
1. All requirements for the Bachelor of Arts in Economics in the College of Business and Economics.
2. All of the University’s generic requirements for the Honors Baccalaureate degree (see page 43 of this catalog).

The courses in Intermediate Microeconomic Theory and Intermediate Macroeconomic Theory must be taken in Honors sections. Courses in Economics at the 600-level or higher may be considered as Honors courses.

HONORS BACHELOR OF SCIENCE: ECONOMICS

The recipient must complete:
1. All requirements for the Bachelor of Science in Economics in the College of Business and Economics.
2. All of the University’s generic requirements for the Honors Baccalaureate degree (see page 43 of this catalog).

Certain corresponding courses offered at different levels of difficulty will not both be counted toward a degree. These corresponding courses include ECON 311 and ECON 411, ECON 332 and ECON 433, ECON 344 and ECON 444, ECON 360 and ECON 463, and ECON 381 and ECON 483.

ELECTIVES

After required courses are completed, sufficient credits must be taken to meet the minimum credits required for the degree.

CREDITS TO TOTAL A MINIMUM OF ................................................................. 120

HONORS BACHELOR OF ARTS: ECONOMICS

The recipient must complete:
1. All requirements for the Bachelor of Arts in Economics in the College of Business and Economics.
2. All of the University’s generic requirements for the Honors Baccalaureate degree (see page 43 of this catalog).

The courses in Intermediate Microeconomic Theory and Intermediate Macroeconomic Theory must be taken in Honors sections. Courses in Economics at the 600-level or higher may be considered as Honors courses.

HONORS BACHELOR OF SCIENCE: ECONOMICS

The recipient must complete:
1. All requirements for the Bachelor of Science in Economics in the College of Business and Economics.
2. All of the University’s generic requirements for the Honors Baccalaureate degree (see page 43 of this catalog).

Certain corresponding courses offered at different levels of difficulty will not both be counted toward a degree. These corresponding courses include ECON 311 and ECON 411, ECON 332 and ECON 433, ECON 344 and ECON 444, ECON 360 and ECON 463, and ECON 381 and ECON 483.

ELECTIVES

After required courses are completed, sufficient credits must be taken to meet the minimum credits required for the degree.

CREDITS TO TOTAL A MINIMUM OF ................................................................. 120

THE MINOR IN ECONOMICS

The minor in economics provides students in other degree programs an opportunity to study the basic concepts and methodology in economics and to gain formal recognition for their efforts.

Required courses in minor:
Six courses (18 credits) with a grade of C- or better, including ECON 151, 152; one of the following four courses: ECON 251, 300, 301 or 303; and three additional courses at or above the 300-level.

Application for minor:
Same as application for major. (see page 147)

DOUBLE DEGREE IN BUSINESS ADMINISTRATION AND ECONOMICS

Students may work simultaneously toward a Bachelor of Science in Business Administration and a Bachelor of Art or a Bachelor of Science in Economics.
**Overall requirements:**
For graduation, 137 credits are required rather than 121 (business majors) or 120 (economics majors).

**Application and advisement:**
Students must apply to both degree programs for this option. The student’s double major program will be developed in consultation with an advisor.

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**INTERDEPARTMENTAL MAJOR IN ECONOMICS**

The interdepartmental major consists of 51 credit hours selected from related fields with a minimum of 21 credit hours selected from each major field. In general, the Economics Department requires that the 21 hours of economics include ECON 151, 152, 302, 300 or 301, and 303. Before considering an interdepartmental major program, the students should strongly consider the option of a major in one field and a minor in the other.

International Relations is an established interdepartmental major with Economics. Interdepartmental majors have also been established for Economics and either French or Spanish, Economics and Political Science, and Economics and Mathematics.

Students wishing to explore the possibility of developing an interdepartmental major with other departments should arrange conferences with their faculty advisors and the appropriate department chairs to plan their programs. Approval of the program is also required by the dean of the college or colleges in which the student is registered.

See also the section on Interdepartmental Major (page 78) in the College of Arts and Science section of this catalog for the requirements for an interdepartmental major combining economics with any field in the College of Arts and Science. The application process for an interdepartmental major in economics is the same as the application for a major in economics.

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**FINANCE**

Professional education in finance serves to develop the capabilities of students so that they may assume positions of leadership and responsibility at all levels of financial management in our society. The undergraduate degree program in finance reflects the growing demand for greater financial management capability in banking and in the financial services and related industries. An Honors Degree option is available. Students majoring in Finance may also pursue a minor in international business and/or apply to the minors in management information/decision support systems or economics as well as minors offered outside of the college.

To earn the major in Finance, one must: (1) earn a minimum of 121 credits, (2) achieve a minimum cumulative grade point average of C (2.0) on all work undertaken at the University of Delaware, (3) fulfill the course requirements of the major, and (4) achieve at least a C- in specified business, finance, accounting and economics courses. Only one of the six required upper-level courses in Finance may be taken at another institution.

Students also take a broad range of courses throughout the University that are outside the College of Business and Economics. These include a specified number of courses in the humanities, sciences, social and behavioral sciences, and in disciplines that develop specific skills in mathematics, statistics, and written and oral communication. Additional electives are also required to give each student the opportunity to choose courses most consistent with his or her interests.

**FINANCE • BUSINESS AND ECONOMICS**

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**DEGREE: BACHELOR OF SCIENCE IN BUSINESS ADMINISTRATION**

**MAJOR: FINANCE**

**CURRICULUM**

**UNIVERSITY REQUIREMENTS**

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Name</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>ENGL 110</td>
<td>Critical Reading and Writing</td>
<td>3</td>
</tr>
<tr>
<td>MATH 221</td>
<td>Calculus I</td>
<td>3</td>
</tr>
<tr>
<td>MATH 230</td>
<td>Finite Mathematics with Applications</td>
<td>3</td>
</tr>
<tr>
<td>STAT 201/202</td>
<td>Introduction to Statistics I and II</td>
<td>6</td>
</tr>
<tr>
<td>ENGL 301</td>
<td>Expository Writing</td>
<td>3</td>
</tr>
<tr>
<td>ENGL 312</td>
<td>Written Communication in Business</td>
<td>3</td>
</tr>
<tr>
<td>ENGL 415</td>
<td>Writing in the Professions</td>
<td>3</td>
</tr>
</tbody>
</table>

**MAJOR REQUIREMENTS**

Twelve Humanities credits from:
- Art History, History, English (except composition or similar courses)
- Foreign languages (up to 6 of the allowable 9 credits may be grammar courses)
- Philosophy, Music (except for participation in instrumental and/or choral organizations)
- Theatre, Comparative Literature

No more than nine credits may be taken in one department.

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Name</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>ECON 151</td>
<td>Introduction to Microeconomics: Prices and Markets</td>
<td>3</td>
</tr>
<tr>
<td>ECON 152</td>
<td>Introduction to Macroeconomics: National Economy</td>
<td>3</td>
</tr>
<tr>
<td>ECON 302</td>
<td>Banking and Monetary Policy</td>
<td>3</td>
</tr>
<tr>
<td>ACCT 207</td>
<td>Accounting I (minimum grade of C)</td>
<td>3</td>
</tr>
<tr>
<td>ACCT 208</td>
<td>Accounting II (minimum grade of C)</td>
<td>3</td>
</tr>
<tr>
<td>ACCT 261</td>
<td>Introduction to Business Information System I</td>
<td>3</td>
</tr>
<tr>
<td>ACCT 357</td>
<td>Law and Social Issues in Business</td>
<td>3</td>
</tr>
<tr>
<td>BUAD, ACCT, FINC, or BUEC courses (at the 300 level or higher)</td>
<td>3</td>
<td></td>
</tr>
<tr>
<td>FINC 311</td>
<td>Principles of Finance (minimum grade of C)</td>
<td>3</td>
</tr>
<tr>
<td>FINC 312</td>
<td>Intermediate Financial Management</td>
<td>3</td>
</tr>
<tr>
<td>FINC 313</td>
<td>Financial Markets</td>
<td>3</td>
</tr>
<tr>
<td>FINC 407</td>
<td>Securities Analysis</td>
<td>3</td>
</tr>
<tr>
<td>FINC 412</td>
<td>Financial Institutions</td>
<td>3</td>
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<tr>
<td>FINC 413</td>
<td>Advanced Corporate Finance</td>
<td>3</td>
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<tr>
<td>FINC 414</td>
<td>Bank Management</td>
<td>3</td>
</tr>
<tr>
<td>FINC 415</td>
<td>International Finance</td>
<td>3</td>
</tr>
<tr>
<td>FINC 416</td>
<td>Advanced Investments</td>
<td>3</td>
</tr>
<tr>
<td>FINC 417</td>
<td>Real Estate Finance</td>
<td>3</td>
</tr>
</tbody>
</table>

**ELECTIVES**

After required courses are completed, sufficient credits must be taken to meet the minimum credits required for the degree. Electives should be taken from courses outside the College of Business and Economics, with no more than two credits from HESC 120.

**CREDITS TO TOTAL A MINIMUM OF** 121
HONORS BACHELOR OF SCIENCE:
BUSINESS ADMINISTRATION: FINANCE

The recipient must complete:
1. All requirements for the Bachelor of Science in Business Administration: Finance.
2. All of the University’s generic requirements for the Honors Baccalaureate degree (see page 43 of this catalog).
The Honors credits in the major must include at least six credits in BUAD and/or FINC courses. They may include required courses from other departments in the College.